

LARRY HOGAN
GOVERNOR

STATE OF MARYLAND
OFFICE OF THE GOVERNOR

August 13, 2019

Scott Hamilton, Executive Director
The Appalachian Regional Commission
1666 Connecticut Avenue, NW
Washington, DC 20009-1068

Subject: Maryland 2020-2024 Development Plan and 2020 Strategy Statement

Dear Mr. Hamilton,

On behalf of the State of Maryland, I am pleased to submit the 2020-2024 Appalachian Development Plan, and 2020 Annual Strategy Statement for Appalachian Regional Commission review.

Maryland's development plan sets forth a strategic agenda that will meet the diverse and dynamic needs of Appalachian Maryland consistent with the commission's goals and objectives. Our strategy statement identifies targeted priorities, and is focused on implementing the development plan in the upcoming fiscal year.

If you require any further information or have any questions, please contact me or my alternate Wendi Peters at 410-972-9094, or wendi.peters@maryland.gov.

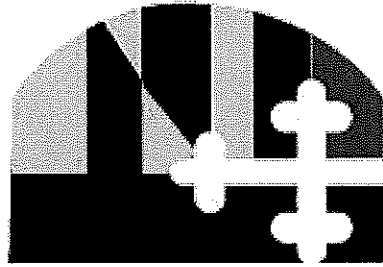
Sincerely,

A handwritten signature in black ink that reads "Larry Hogan".

Larry Hogan
Governor

cc: Wendi W. Peters, Governor's Alternate
Bill Atkinson, Program Manager

Enclosure



CHANGING
Maryland
for the Better

State of Maryland

**2020 Annual Strategy Statement
Appalachian Regional Commission**

Larry Hogan, Governor

Boyd Rutherford, Lt. Governor

CONTACT INFORMATION

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Introduction

The Appalachian Regional Commission (ARC) is a regional economic development agency. Established by the U.S. Congress in 1965, it is a unique partnership comprised of the governors of the 13 Appalachian states and a federal co-chair appointed by the President of the United States. Grassroots participation is provided through local development districts, which are multicounty organizations with boards made up of elected officials, business leaders, and other local leaders. Each year, Congress appropriates funds, which ARC allocates among the 13 member states.

The governor of each Appalachian state submits a State Appalachian Development Plan within 10 months of taking office. In addition, each year the governor submits a Strategy Statement describing the State's program for achieving the goals and objectives contained in their respective State Appalachian Development Plan.

In accordance with Section 5.4 of the ARC Code, this document will serve as the State of Maryland's Annual Strategic Statement.

Appalachian Maryland

The Maryland Appalachian region consists of three counties – Garrett, Allegany, and Washington, with 24 municipalities that span 1,529 square miles. The ARC has designated Garrett, Allegany, and Washington counties as transitional for FY20. Transitional counties are those transitioning between strong and weak economies and rank economically between the lowest 25% and the highest 25% of the nation's counties.

Manufacturing is still a major part of the region's workforce, but large companies today employ approximately 300-400 people instead of 1,500. This spring, however, brought the closing of the Verso Corporation paper mill in Luke, Allegany County, which employed over 650 employees in the region. The full effect of the closure, including total job losses in the supply chain, is yet to be determined.

Economic development efforts have shifted to attracting information technology, advanced manufacturing, and asset-based development, including cybersecurity, autonomous technology and research, biotech, and tourism-related businesses. Improving access and infrastructure for local businesses to regional and national markets is an essential component of the region's economic development strategy. Therefore, the completion of the Appalachian Development Highway System and critical links with local access roads is an important part of this effort. Similarly, broadband development that can carry information, voice, and data is part of this region's 21st century economic development strategy. The state is leveraging resources and partnerships to complete the critical last mile.

The three counties of Appalachian Maryland now suffer more from underemployment than unemployment. State and local leadership appreciate that technology related infrastructure with a focus on education and workforce training is the key to higher paying jobs, population growth, and ultimately the building of a sustainable tax base.

The state is providing funding to Frostburg State University (FSU), the only state university located in Appalachian Maryland, for an Office of Regional Development and Engagement. The new office integrates university resources with regional partners in Appalachian Maryland to

help communities and companies be competitive and meet the challenges of economic and community development.

FSU is playing a key role in addressing the education and labor force training needs of the region with the establishment of special programs. They have established an Unmanned Aerial Vehicle program, which is the start of the university's involvement in autonomous technology and may ultimately join in the establishment of an Autonomous Technology Center. Following a positive feasibility study, an implementation study is expected to be completed in fall 2019.

The University of Maryland System operates a satellite campus in downtown Hagerstown that complements FSU's efforts. Within each of the three counties, there are community colleges that work directly with FSU as well as the local boards of education enhancing the region's labor force. The focus at all levels of education is academic excellence, with the objective of growing our own workforce by fostering entrepreneurship.

The Maryland Department of Planning conducted a series of workshops gathering input and information from the public, local governments, state agencies and other stakeholders as part of the creation of *A Better Maryland*, the new state development plan. The information received from the outreach in Appalachian Maryland included input on economic development strategies that included the need for broadband, tourism, workforce training, and housing.

The implementation of Maryland's 2020-2024 Appalachian Development Plan will meet the diverse and dynamic needs of Appalachian Maryland by targeting resources and strategies supported by the state in accordance with our state goals and ARC's defined goals and objectives.

Targeted Investment Priorities

Economic Development

Maryland is open for business and focused on creating greater economic opportunity in every part of the state. We understand the unique challenges of economic development and job creation in Appalachian Maryland, and the importance of collaboration and leveraging investment. We are preparing for economic development over the next century and working to attract new businesses to the region. We prioritize investments in entrepreneurship and business expansion and continue to prioritize projects that reinvest in existing communities.

Infrastructure

Infrastructure provides the foundation for a healthy economy. Maryland is focused on addressing infrastructure needs across the entire state with an appreciation of the particular needs and challenges of Appalachian Maryland. We are focused on leveraging resources and collaborating with partners to improve infrastructure throughout the rural region. We prioritize projects to develop and support basic infrastructure for community and economic development. We also prioritize projects that promote a balanced transportation system, which will enhance economic growth and investment potential in the region.

Recovery Ecosystem

Maryland has brought together state and local partners to support prevention, treatment, and enforcement efforts combating the heroin and opioid crisis across the state. We understand that clinical care, access to employment, housing, and transportation are essential to empower those struggling with a substance misuse disorder. We prioritize projects that fill the gaps in the recovery ecosystem.

Education and Workforce development

Development of a highly competent and well-educated workforce with the skills desired by existing, new, and relocating businesses is another of the state's priorities. Maryland has a blueprint for the development of an effective and efficient workforce system across the state providing opportunity for all jobseekers, including a new generation of workers through education and apprenticeships. We prioritize projects that prepare students for jobs in the 21st century, expand partnerships among schools, colleges, and businesses to support workforce development and improve workforce readiness for all jobseekers.

Additional Priorities

Priority is also given to all projects located in the 12 federally-designated Opportunity Zones in Appalachian Maryland. Maryland has expanded the initiative with additional tax credits and funding programs to bring jobs and businesses to these designated areas.

A portion of annual funds is reserved each year to support economic development and other critical needs submitted on an as-needed basis.

Projects that address other goals and objectives as outlined in Maryland's 2020-2024 Appalachian Development Plan will be considered based on the overall impact of the project to the program.

We are focused on self-sustaining economic development and job growth while maximizing return on investment and meeting the local needs and priorities across the Appalachian region.

Maryland ARC Operations

The ARC program in Maryland is directed through the Office of the Governor and coordinated and managed by the Special Secretary of Smart Growth who serves as the Governor's Alternate to the ARC. The Governor's Alternate works with the Program Manager. The State of Maryland submits projects to the ARC on behalf of Appalachian Maryland's local governments, nonprofits, and regional institutions.

The Program Manager works closely with the Tri-County Council for Western Maryland, Inc. (Tri-County Council), Maryland's Local Development District (LDD).

The Program Manager and LDD meet regularly with potential applicants to provide information to ensure complete applications, confirm eligibility under ARC code, and ensure projects are consistent with ARC and state goals and strategies.

County and local governments, nonprofits, and educational institutions are invited to submit ARC applications in February of each year.

Counties develop and rank preliminary project descriptions and submit these to the LDD in the third quarter of the federal fiscal year.

The LDD and the Program Manager review and evaluate the projects submitted by each county and develop a priority list for the Appalachian region.

Projects are evaluated based on the following criteria:

- Consistency with state and federal objectives
- Project scope and cost effectiveness
- Project readiness
- Potential for job growth
- Equitable funding among counties

The ARC has designated Garrett, Allegany, and Washington counties as transitional for FY20. The required match for Area Development Projects in transitional counties is 50 percent. The LDD and Program Manager review the availability/commitment of matching funds for each project.

The Governor's Alternate and Program Manager review the priority list, and also evaluate the projects and confirm consistency with state and federal objectives, project scope and cost effectiveness, project readiness, potential for job growth, and equitable funding among counties. The review also includes confirmation of matching funds.

Recommendations are presented to the LDD board in June for final approval.

In late August eligible projects are invited to apply for funding. All projects that are in a position to accept funding should have applications submitted to the program manager no later than November 15 each year.

Approved ARC projects are monitored by the program manager and LDD to assess progress, and to identify and resolve any potential problems.